

## Expert Webinar on Entrepreneurial Funding



**Mr. Rajiv Vaishnav**  
**Speaker**

- *Managing Partner, Cornerstone Venture Partners*
- *Member of Gen. Body & Governing Council of Maharashtra State Innovation Society*
- *National Advisory Board Member, SME Chamber of India*
- *Exec Chairman (Hon.), Start-ups Council of India*
- *Rajiv is on the Board of multiple companies*
- *Served as Head - Ecosystems & Partnerships, GenNext Ventures Fund at Reliance Industries Limited*
- *Rajiv was Vice President, NASSCOM between 2002-15*
- *He was Director, TiE between 2000-02, and Regional Director, Indo-American Chamber of Commerce, in 1999-2000*



**23 July, 2021**  
**6:30 pm**

### Key Takeaways

- The DNA of an Entrepreneur
- What does it take to work for a Startup Company?
- Do's and Don'ts in a pitch deck by a startup seeking funds
- What do you need to build your own venture?
- What does a VC look for in a founder?

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