Expert Webinar on
Entrepreneurial Funding

Mr. Rajiv Vaishnav
Speaker

- Managing Partner, Cornerstone Venture Partners
- Member of Gen. Body & Governing Council of Maharashtra State Innovation Society
- National Advisory Board Member, SME Chamber of India
- Exec Chairman (Hon.), Start-ups Council of India
- Rajiv is on the Board of multiple companies
- Served as Head - Ecosystems & Partnerships, GenNext Ventures Fund at Reliance Industries Limited
- Rajiv was Vice President, NASSCOM between 2002-15
- He was Director, TiE between 2000-02, and Regional Director, Indo-American Chamber of Commerce, in 1999-2000

Key Takeaways
- The DNA of an Entrepreneur
- What does it take to work for a Startup Company?
- Do's and Don'ts in a pitch deck by a startup seeking funds
- What do you need to build your own venture?
- What does a VC look for in a founder?

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